

## Forward looking statements disclaimer

This presentation contains forward-looking statements that are subject to many risks and uncertainties. These statements, among other things, relate to our business strategy, goals and expectations concerning our products, future operations, prospects, plans and objectives of management. The words "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "predict," "project," "will" and similar terms and phrases are used to identify forward-looking statements in this presentation. These statements and other statements regarding our future plans constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1955. Such statements are subject to risks and uncertainties that are often difficult to predict, are beyond OpGen's control, and that may cause results to differ materially from expectations.

Factors that could cause results to differ materially from those described include, but are not limited to, our ability to successfully, timely and cost-effectively develop, seek and obtain regulatory clearance for and commercialize our product and service offerings, the rate of adoption of our products and services by hospitals and other healthcare providers, the realization of expected synergies from our business combination transaction with Curetis GmbH, the successful integration of our company with the operations and business of Curetis GmbH and its subsidiaries and the implementation of the combined company's strategic and business goals and objectives, the impact of COVID-19 on our operations, financial results, and commercialization efforts as well as on capital markets and general economic conditions, the ability to comply with the complexities of operating a global business, the success of our commercialization efforts, the effect on our business of existing and new regulatory requirements, and other economic and competitive factors. For a discussion of the most significant risks and uncertainties associated with OpGen's business, please review our filings with the Securities and Exchange Commission. You are cautioned not to place undue reliance on these forward-looking statements, which are based on our expectations as of the date of this presentation and speak only as of the date of this presentation. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.



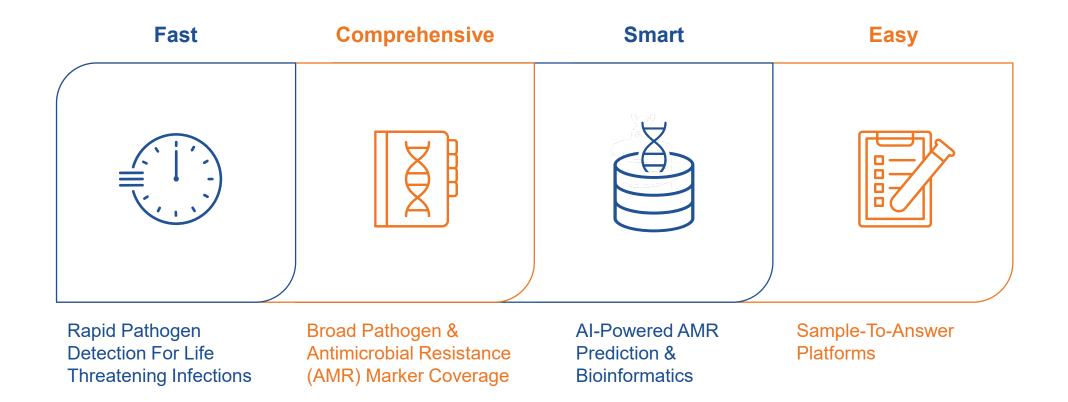
#### Recent newsflow

#### OpGen has recently announced several key updates and milestones

- OpGen Releases Preliminary Data from Collaboration with Karolinska Institute, Stockholm, Sweden.
   Investigator-initiated clinical study demonstrates that Unyvero HPN Panel for Pneumonia Identifies
   Life-Threatening Bacterial Co-Infections in COVID-19 Patients in Just Five Hours
- OpGen expands partnership with New York State Department of Health and IDC to detect antimicrobial resistant infections
- OpGen publishes first quarter 2020 financial results and provides business update
- Ares Genetics and Mayo Clinic publish validating data on feasibility of NGS-based AMR prediction
- OpGen and Curetis complete business combination



# OpGen and its group companies: Striving to innovate molecular microbiology





# Combined company's portfolio: Synergistic products & capabilities

**Unyvero Platform** & Syndromic Tests

Acuitas Tests & Acuitas Lighthouse

Global Commercial Presence

Ares Genetics NGS & Bioinformatics









Unyvero FDA-cleared platform for lower respiratory tract infection (LRT & LRT BAL) as well as 5 CE IVD tests; Unyvero A30 RQ platform in development Acuitas AMR Gene Panel tests in clinical trials (Urine) and pending FDA clearance (isolates) to improve antibiotic decision making;
Lighthouse knowledge base deployed for public health use

Direct sales in U.S., European and China distribution with partners; 18 distributors covering 43 countries; CoV-2 test kit distribution in EMEA Ares Technology for AI-powered AMR prediction combining ARESdb with NGS; Strategic partnerships with globally leading IVD & pharma companies



## Strategic rationale and benefits



Well positioned to capitalize on global opportunities in infectious disease and rapid AMR detection



Proprietary molecular diagnostic tests and platforms



Premier Al-powered bioinformatics solutions for multi-drug resistance diagnostics



Global commercial channel capabilities & partners

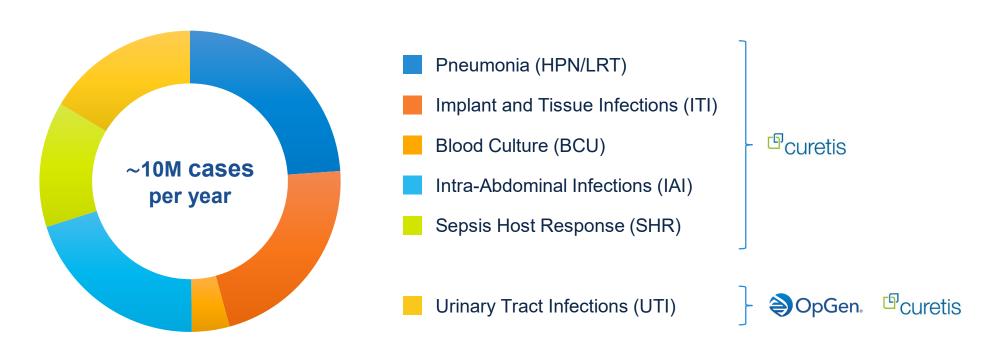


Financial leverage, operational synergies, and positive growth-driven business outlook



# Combined company to address unmet clinical needs and large available market opportunities

U.S. and European markets with ~10 million hospitalized patients annually addressed through hospital-focused sales channels



The current Unyvero portfolio and pipeline of cartridges according to management estimates target about 10 million patients annually in EU and U.S. with additional upside in Asia / Pacific and ROW markets.



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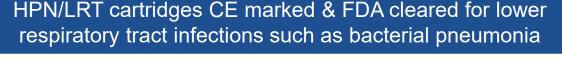
## We help fight the COVID-19 global pandemic

SARS CoV-2 PCR kits, PCR-compatible universal lysis buffer, COVID-19 pneumonia co-infections

CE and FDA marked BGI 2019-nCoV RT-qPCR test kits









- Real-Time fluorescent RT-PCR kit for detecting SARS CoV-2 kit with 50 reactions, including 2 controls pos./neg. for 48 patient samples
- Validated for Qiagen QIAamp Virus RNA Mini Kit and ABI7500 instrument
- Sample material: nasopharyngeal swabs, sputum and BAL
- PCR-compatible Universal Lysis Buffer (PULB)

- Multiplex PCR system capable of detecting COVID-19 bacterial coinfections such as bacterial pneumonia.
- HPN: Coverage of 29 pathogens and 19 resistance markers
- LRT (LRT BAL): Coverage of 36 (37) pathogens and 10 (10) antibiotic resistance markers
- Range of sample materials: sputum, bronchoalveolar lavage and tracheal aspirates
- Results in 4-5 hours



## Sample-to-answer high-throughput testing capabilities

Innovating molecular microbiology through proprietary platforms and content

Striving for molecular microbiology innovation

**MDx Platforms** 

MDx Content







Unyvero A50 High-Plex PCR

Unyvero A30 RQ\*
Low- to Mid-Plex PCR

Low- to high-plex PCR
Broad range of sample types









ARESdb
MDx Content & NGS Applications

Proprietary PCR & NGS applications based on leading Al-powered AMR knowledgebases

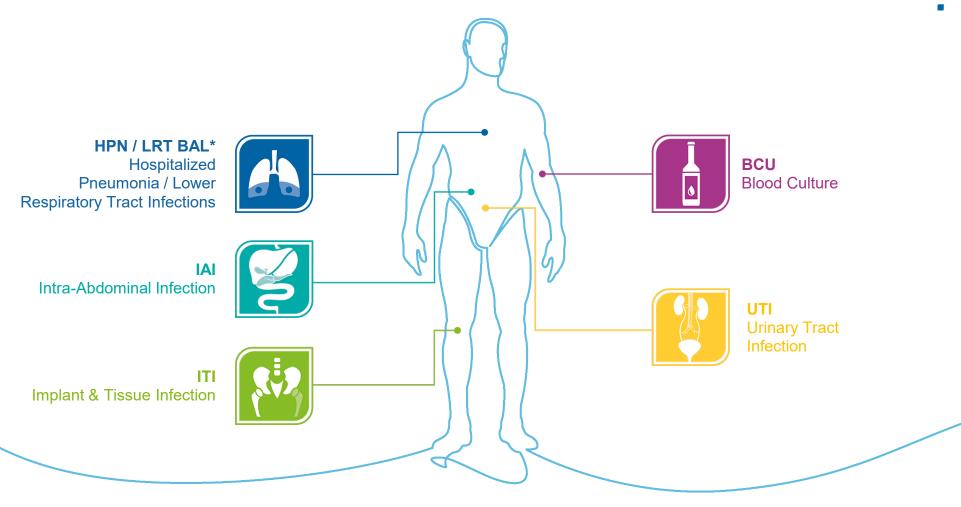
\*Unyvero A30 RQ Analyzer in development, latest design concept; final product may differ.

\*\*Pending 510(k), not for diagnostic use.



## **Broad Unyvero cartridge portfolio**







## Unique and differentiated syndromic panels



Cartridge		Indication area	Number of targets covered	Sample types	Clearance status
HPN**		Severe cases of Pneumonia	48 targets****, pathogens (29) and antibiotic resistance markers (19)	Sputum, broncho-alveolar lavage, tracheal aspirate	CE-IVD marked Singapore (HAS) Thailand Malaysia
LRT & LRT BAL		Lower Respiratory Tract Infections	LRT (LRT BAL): 46 (47) targets****, pathogens 36 (37) and antibiotic resistance markers 10 (10)	LRT: Tracheal aspirates LRT BAL: Bronchoalveolar Lavage (BAL)	LRT: FDA cleared (4/2018) LRT BAL: FDA cleared (12/2019)
ITI	<b>!</b>	Severe cases of Implant and Tissue Infections	102 targets, pathogens (85) and antibiotic resistance markers (17)	Sonication fluid, swabs, striche, tissue, pus, aspirate/exudate, etc.	CE-IVD marked
BCU***		Bloodstream infections	103 targets, pathogens (86) and antibiotic resistance markers (17)	Positively flagged blood cultures	CE-IVD marked Singapore (HAS) Thailand
IAI		Severe Intra-Abdominal Infections	130 targets, pathogens (105), toxins (3) and antibiotic resistance markers (22)	Paracentesis fluids, biliary fluids, peritoneal fluids, drainage fluids, retroperitoneal fluids, pus, swabs, samples from positively flagged blood culture bottles inoculated with other fluids than blood (IAI fluids such as ascites)	CE-IVD marked
UTI		Severe cases of Urinary Tract Infections	103 targets, pathogens (88) and antibiotic resistance markers (15)	Midstream urine, suprapubic aspiration, tissue	CE-IVD marked

<sup>\*\*</sup>HPN: Hospitalized Pneumonia \*\*\*BCU: Blood Culture Application \*\*\*\*Difference between HPN and LRT (BAL) due to different reporting requirements between CE-IVD and U.S. FDA-cleared products.



# Current U.S. product offerings: Unyvero LRT & LRT BAL



#### **Providing Clear Direction**

- FDA-cleared, sample-to-answer, in less than 5 hours with just about 2 min hands-on time
- Direct from native specimen, FDA-cleared for bronchoalveolar lavage fluids and tracheal aspirates
- Multiplex PCR with array detection
- Detects the most clinically relevant pathogens (incl. atypicals) and antibiotic resistance markers associated with lower respiratory tract infections including pneumonia
- Broadest carbapenemase resistance coverage
- The only FDA-cleared LRT panel that detects Pneumocystis jirovecii
- Critical information for life-saving treatment decisions





## Current U.S. product offerings: Acuitas AMR Gene Panel\*

Panel available for RUO in outbreak monitoring and epidemiology settings (for isolates FDA clearance decision pending) – and in clinical trials for cUTI



#### **Detects most deadly superbugs**

E. coli, K. pneumoniae, P. mirabilis, P. aeruginosa, E. faecalis



#### **Identifies**

Up to 47 Resistance Genes, spanning 9 Antibiotic Classes



#### **Tests**

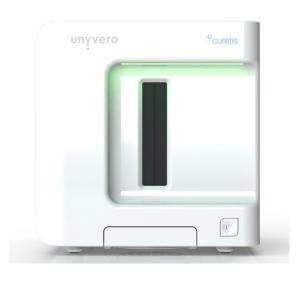
Directly from Urine (in Clinical Trials) or Isolated Colonies (FDA Clearance Decision Pending), Sample-to-Answer Multiplex PCR from Bacterial Isolates (or Native Urine Specimen) in under 3 hours



\*For Research Use Only. Not for use in diagnostic procedures.



# Unyvero A30 RQ Rapid sample-to-answer testing platform in development



Platform available for partnering to rapidly create menu of tests and commercial channel(s)

#### **Key Design Features**

- Fully integrated, closed, sample-to-answer MDx platform
- Universal real-time PCR technology for low- to mid-plex testing
- Flexible cartridge fluidics for numerous chemistries and assay formats
- Fast turn-around time of 45-90 minutes.
- Light-weight, stackable benchtop design with small footprint
- Modular and scalable from 1 to 8 cartridge slots
- Designed for ease-of-use and flexible deployment in labs and near-patient settings
- Attractive COGS for instruments and reagents

#### **Development Status**

- Currently working towards clinical proof of concept from sample to answer with various assays including SARS CoV-2
- Multiplex PCR successfully demonstrated on functional prototypes
- Manufacturing aspects fully specified and in development or implementation phase
- Curetis aims at having Unyvero A30 RQ platform ready for partnering in 2020



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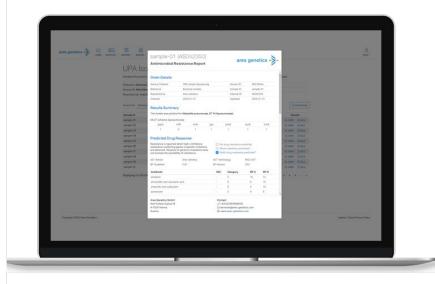
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### **Ares Genetics & ARESdb\***



Bioinformatics powerhouse with industry-leading proprietary AI-powered AMR knowledgebase for molecular microbiology





#### **Global ARESdb Database**

- Unique Knowledgebase on Antibiotic Resistance Markers building on SIEMENS Microbiology Strain Collection
- Demonstrated up to > 99 % Accuracy for Antibiotic Susceptibility Prediction in evaluation studies
- Based on > 50,000 Pathogens and associated Resistance Data for > 100 Antibiotics

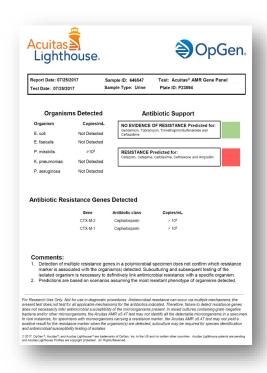
First RUO applications launched through NGS service laboratory and cloud platform

Partners and customers include globally leading IVD & pharma companies

\*In development; For Research Use Only. Not for use in diagnostic procedures.



# Acuitas Lighthouse®: Diagnostics data management platform for antibiotic resistant pathogens\*



Rapid molecular antibiotic resistance prediction



Cloud-based bioinformatics platform powers our ability to trace AMR in real-time with the potential to change the landscape of clinical infectious disease management and improve outcomes for patients



Successfully met all development milestones under 1st year contract – potential state-wide AMR surveillance network and expanded

the partnership for 2nd year contract term – Currently discussing re-start of testing post COVID-19 related testing pause at all sites

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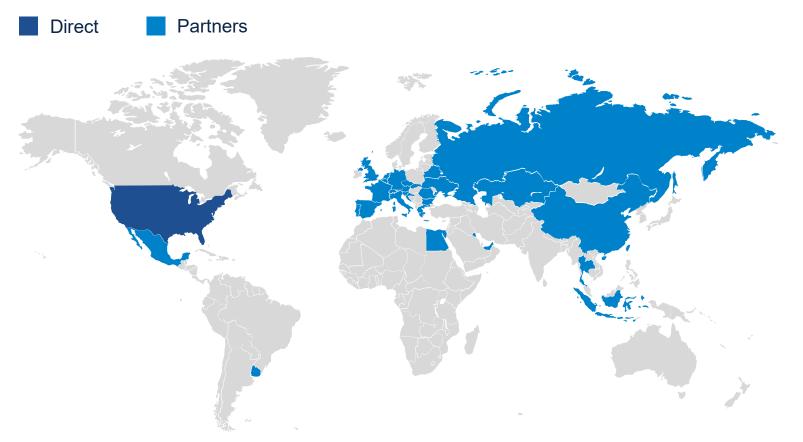


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### **Dual commercial model**

#### Leveraging synergies from our now combined commercial team structures

Multiple products to same hospital call points via same sales channel to drive synergies and cost efficiencies



# Expanding global commercial reach though direct sales in U.S. and via global distributors

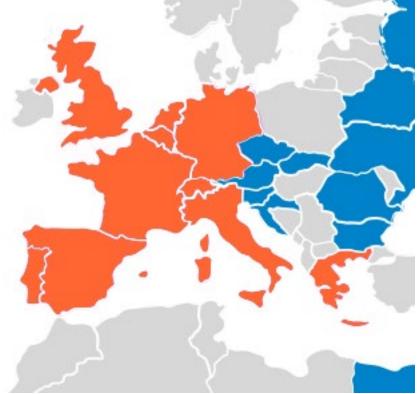
- Direct sales in the U.S.
- European distribution through Menarini Diagnostics
- China distribution through Beijing Clear Biotech
- 18 distributors covering 43 countries in EU, ME, LATAM, and Asia
- EMEA distribution and sales of BGI's SARS CoV-2 test kits



## Pan-European distribution via Menarini

Currently 11 EU countries – option to expand relationship to further EMEA markets and additional product lines





# **Menarini Diagnostics & Curetis Collaboration (since Q1-2019)**

- Covers entire Unyvero A50 product line
- Currently covered countries:
   BE, CH, DE, ES, FR, IT, LU, NL, PT,
   UK, GR
- Option to expand relationship to further EMFA countries

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#### **Financial considerations**

#### Proforma combined revenue

- FY2018 revenues of \$4.5
- FY2019 revenues of \$6.0 million
- 1Q2020 revenues of \$1.5 million
- No revenue guidance for 2020 at this time due to COVID-19 situation

#### **Cash position**

- March 31, 2020 \$12.4 million (includes \$0.9 million at Curetis and Ares)
- Cash raised via ATM and warrant exercises YTD 2020 \$15.6 million
- ATM gross capacity \$8.2 million
- Warrants outstanding 864k @ avg. exercise price \$2.16 gross available proceeds \$1.9 million
- Cash Burn estimated to be approximately \$4.5-\$5.5 million per quarter

#### Capital structure - shares outstanding

- Common Stock 15,460,971
- Warrants 1,040,107 (864,000 warrants avg. exercise price \$2.16)
- Convertible 234,998
- Equity Awards 158,525
- Fully Diluted Shares Outstanding 16,894,601



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### **Operations**

#### **Other Key Items**

- 15,000 sq. ft. corporateHQ and FDA registered R&D/ manufacturing facility in Gaithersburg, Maryland, USA
- 17,000 sq. ft. FDA registered R&D, operations and G&A facility in Holzgerlingen, southern Germany
- 17,000 sq. ft. FDA registered manufacturing facility in Bodelshausen, southern Germany
- 15 Acuitas AMR Gene Panel system placements in the U.S.
- Legacy FISH products from AdvanDx sold via combined U.S. commercial team and via Curetis GmbH in Europe
- ~170 Unyvero Analyzer placements globally

#### **Employee count:**

- Approximately 110 employees globally:
  - ~57 R&D, Operations, SW & Bioinformatics
  - ~20 Manufacturing, QM /QA /QC & RA
  - ~18 Sales & Marketing
  - ~15 General & Administration



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## OpGen Inc. executive leadership team and board

Team has decades of experience in precision medicine, molecular diagnostics and capital markets

Chief Executive Officer: Oliver Schacht, Ph.D.

Chief Financial Officer: Timothy (Tim) C. Dec

**Chief Operating Officer:** Johannes (Jan) Bacher

**Board Members:** William (Bill) Rhodes (Chairman)

**Evan Jones** 

Mario Crovetto

Don Elsey

Prabhavathi Fernandes, Ph.D.

Oliver Schacht, Ph.D. (CEO)



## Upcoming milestones, newsflow & catalysts

#### **Unyvero & Acuitas® rapid molecular tests**

- Final study data from Karolinska Institutet, Stockholm, Sweden in COVID-19 bacterial pneumonia co-infection clinical study
- FDA clearance decision Acuitas<sup>®</sup> AMR Gene Panel (isolates)
- USA commercial updates on Unyvero LRT / LRT BAL
- Unyvero A30 RQ partnering deal(s)
- Clinical trial updates (FDA trial enrollment, data read-out, China clinical trial etc.)
- Regulatory submissions (e.g. next FDA submission upon trial completion)
- China NMPA approval and launch for Unyvero HPN test

#### **Ares Genetics**

- Completion of global IVD corporation technology evaluation and R&D program
- Potential future expansion of the partnership with global IVD corporation (e.g. option for 90 day exclusive negotiation about licensing)
- Further partnering / licensing deal(s)
- Publication of clinical data validating ARESdb for NGS-based antibiotic susceptibility testing



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